Direct Mail Schedule and Checklist

4 Week Leadtime

Write Sales Copy for Your Offer	Must Be Done Prior To Scheduling Out Direct Mail Campaign	Date:
Sales Copy Design - Lay Out the Sales Piece in the Format You Want to Mail		Date:
Give List Broker the Mail Schedule & Ask For List Recommendations	32 Days Prior To Mail Date	Date:
Request Printing Quote for Sales Piece	32 Days Prior To Mail Date	Date:
Place List Orders with List Broker	28 Days Prior To Mail Date	Date:
Give Mailing Schedule to Data Processing Company	25 Days Prior To Mail Date	Date:
Artwork Due at Printer	25 Days Prior To Mail Date	Date:
Approve Bluelines and Color Proof From Printer	22 Days Prior To Mail Date	Date:
Send Data Processor Suppression Files and Seed List	15 Days Prior To Mail Date	Date:
List Due Date	14 Days Prior To Mail Date	Date:
Issue Merge Purge Instructions	14 Days Prior To Mail Date	Date:
Approve Merge Purge	11 Days Prior To Mail Date	Date:
Issue Key Codes and Splits	11 Days Prior To Mail Date	Date:
Issue Lettershop Instructions	11 Days Prior To Mail Date	Date:
Approve Key Codes and Splits	10 Days Prior To Mail Date	Date:
Mail File Due at Lettershop	7 Days Prior To Mail Date	Date:
Printing Due at Lettershop	7 Days Prior To Mail Date	Date:
Postage Request from Lettershop	3 Days Prior To Mail Date	Date:
Approve Address Panel(s)	3 Days Prior To Mail Date	Date:
Special Reports Due From Data Processor (Broker Report, Net Name Report, Interaction Report)	2 Days Prior To Mail Date	Date:
Postage Due	1 Day Prior To Mail Date	Date:
Mail Date:		